

# CABERNET & C O M P A N Y



## FALL 2021 WINE THING VIRTUAL SALE



MONDAY  
OCTOBER

18

Through

SUNDAY  
OCTOBER

24

### Virtual WINE THING is back.

To participate in the event, please complete the steps below:

- Fill in the quantity of wine you wish to purchase for each wine in the 'Order Quantity' column
- Fill-in your contact information at the bottom of Page 4
- Once finalized, save the document to your computer
- Attach completed form to an email and send to [cabernetco@earthlink.net](mailto:cabernetco@earthlink.net)

We will then begin the process of fulfilling your order and will contact you for payment processing and coordinate delivery/pick-up logistics.

We've selected 97 wines for you to peruse and, hopefully, purchase. The sale is a graduated discount sale. Your discount is based on the total number of bottles you purchase.

- Order 10 bottles receive 10% off your entire order
- Order 12 bottles... 12% Off
- Order 20 bottles... 20% Off
- Order 24 bottles... 24% Off

And that's where you max out, so orders of 24 bottles or more will receive 24% off. (Minimum discount is 5% even if you only order a few bottles.)

As most of you know, **WINE THING** is usually a big tasting and sale. Normally the entire shop is rearranged and we offer close to 100 wines to taste and order. Unfortunately, at this time we can't offer the same in-shop tasting experience, but we can still offer the sale and we've come up with a way for some of you to taste a few wines.

The Sale begins Monday (10/18)  
Orders are not due until Sunday (10/24)  
That gives you time to consider your purchases and/or to make an appointment to come in and taste a few wines if you so choose. We won't have all types open each day and cannot guarantee all wines will be tasted. We plan on opening 8 to 10 wines each day for tasting.

### Tasting Schedule:

**Monday, October 18<sup>th</sup>, noon - 5:30pm**  
Rosé, Sauvignon Blanc & other whites

**Tuesday, October 19<sup>th</sup>, noon - 5:30pm**  
French Bordeaux & Rhones

**Wednesday, October 20<sup>th</sup>, noon - 5:30pm**  
Pinot Noir & Chardonnay & French Burgundies

**Thursday, October 21<sup>st</sup>, noon - 5:30pm**  
Cabernet Sauvignon

**Friday, October 22<sup>nd</sup>, noon - 6:30pm**  
Italian & Southern Hemisphere reds

**Saturday, October 23<sup>rd</sup>, noon - 6:30pm**  
Red Blends

Tasting will be by **appointment only** (30 minute segments) and limited to 8 people in the shop at any one time. We ask that everyone respect each others space and keep masks on whenever not tasting.

Call us at the shop to set up your tasting appointment.  
Orders can be placed by email, telephone or in person.

**Cabernet & Company**  
434 N Main St, Glen Ellyn, IL 60137  
[cabernetco@earthlink.net](mailto:cabernetco@earthlink.net)  
(630) 469-2644

Supplier / Wine Name		Vintage	Varietal	Origin	Description	Bottle Cost	Less Discount Examples:			Order Quantity
							5%	12%	24%	
TABLE 1 - Breakthru - Jeff Anderson										
1	Charles Heidsieck Brut Res.	NV	Champagne	France	voluptuous/complex	\$ 58.99	\$ 56.04	\$ 51.91	\$ 43.65	
2	Hess "Shirtail Ranches"	2019	Chardonnay	Monterey, CA	pear/apple/slight oak	\$ 14.99	\$ 14.24	\$ 13.19	\$ 11.09	
3	Resonance	2019	Pinot Noir	Willamette Vly, OR	strawberry/good acidity	\$ 33.99	\$ 32.29	\$ 29.91	\$ 25.15	
4	Renato Ratti "Ochetti"	2018	Nebbiolo	Piedmont, IT	licorice/tobacco/full body	\$ 24.99	\$ 23.74	\$ 21.99	\$ 18.49	
5	Tenuta Sette Cieli "Yantra"	2016	Spr Tuscan	Tuscany, IT	ripe black berry	\$ 25.99	\$ 24.69	\$ 22.87	\$ 19.23	
6	La Nerthe "Cassagnes"	2018	Cotes du Rhone Rouge	Rhone, FR	dark berries/spice	\$ 20.99	\$ 19.94	\$ 18.47	\$ 15.53	
7	Chat. La Garde Pessac-Leogr	2012	Bordeaux - Rouge	Bordeaux, FR	elegant/dark fruit	\$ 40.99	\$ 38.94	\$ 36.07	\$ 30.33	
8	Frank Family	2018	Cab. Sauv.	Napa, CA	dark berry/clove/full body	\$ 52.99	\$ 50.34	\$ 46.63	\$ 39.21	
TABLE 2 - Fine Vines - Trish Earley										
9	Tapiz Extra-Brut Rose	NV	Sparkling Rose	Argentina	sparkling strawberries!	\$ 19.99	\$ 18.99	\$ 17.59	\$ 14.79	
10	Cave de Saumur "Les Plantagenets"	2020	Chenin Blanc	Loire, FR	pear/peach/apricot	\$ 14.99	\$ 14.24	\$ 13.19	\$ 11.09	
11	Dom. Lebreuil	2018	Burgundy - Rouge	Burgundy, FR	dried strawberry/earth	\$ 24.99	\$ 23.74	\$ 21.99	\$ 18.49	
12	Anthony & Dominic	2019	Pinot Noir	California	bold/vanilla/dark fruit	\$ 15.99	\$ 15.19	\$ 14.07	\$ 11.83	
13	McNab Ridge	2017	Zinfandel	California	spicy/medium body	\$ 16.99	\$ 16.14	\$ 14.95	\$ 12.57	
14	Montaribaldi "Temus"	2018	Nebbiolo blend	Piedmont, IT	plum/ink/elegant	\$ 16.99	\$ 16.14	\$ 14.95	\$ 12.57	
15	Anthony & Dominic	2019	Cab. Sauv.	California	juicy/big fruit/bold	\$ 16.99	\$ 16.14	\$ 14.95	\$ 12.57	
16	Hollis by Stewart	2016	Cab. Sauv.	California	balanced/dark cherry	\$ 39.99	\$ 37.99	\$ 35.19	\$ 29.59	
TABLE 3 - Romano - Chris Parth										
17	Borghi Ad Est	2019	Pinot Grigio	Friuli, IT	crisp apple/medium body	\$ 16.99	\$ 16.14	\$ 14.95	\$ 12.57	
18	August Kessler Kabinett	2019	Riesling	Germany	off dry/mineral/apple	\$ 15.99	\$ 15.19	\$ 14.07	\$ 11.83	
19	Pichot le Peru de la Moriette	2018	Vouvray	France	melon/balanced acidity	\$ 23.99	\$ 22.79	\$ 21.11	\$ 17.75	
20	Vincent Girardin "St. Vincent"	2018	Burgundy - Rouge	Burgundy, FR	bright fruit/light tannins	\$ 29.99	\$ 28.49	\$ 26.39	\$ 22.19	
21	Acclaimed	2019	Cab. Sauv.	Napa, CA	blk. cherry/choc/light oak	\$ 24.99	\$ 23.74	\$ 21.99	\$ 18.49	
22	Spring Mountain	2011	Cab. Sauv.	Napa, CA	blk. cherry/alspice/chewy tannins/elegant	\$ 55.99	\$ 53.19	\$ 49.27	\$ 41.43	
23	Les Cadrans de Lassegue	2016	Bordeaux - Rouge	Bordeaux, FR	cherry/choco/baking spice/earth	\$ 29.99	\$ 28.49	\$ 26.39	\$ 22.19	
24	Bellevue Seillan Cotes de Gascogne	2011	Red Blend	France	dark/bold/balanced	\$ 24.99	\$ 23.74	\$ 21.99	\$ 18.49	
TABLE 4 - Pure Wine Company - Tim Sahs										
25	Cave de Turkheim	2017	Pinot Gris	Alsace, FR	ripe pear/citrus	\$ 24.99	\$ 23.74	\$ 21.99	\$ 18.49	
26	Stillman Street	2018	Chardonnay	Sonoma, CA	pear/apple/vanilla	\$ 17.99	\$ 17.09	\$ 15.83	\$ 13.31	
27	Kate Arnold	2018	Pinot Noir	Willamette Vly, OR	pomegranate/cranberry	\$ 22.99	\$ 21.84	\$ 20.23	\$ 17.01	
28	Le Mistral "Joseph's Red"	2018	Red Blend	Monterey, CA	juicy red fruit/earthy spice	\$ 18.99	\$ 18.04	\$ 16.71	\$ 14.05	
29	Seamless	2019	Cab. Sauv.	California	dark fruit/plush	\$ 22.99	\$ 21.84	\$ 20.23	\$ 17.01	
30	Langmeil "Offspring"	2017	Cab. Sauv.	Australia	brambly sweet fruit & spice	\$ 22.99	\$ 21.84	\$ 20.23	\$ 17.01	
TABLE 5 - Louis Glunz Wines - Lewis Zanolini										
31	Clouston & Co.	2020	Sauv. Blanc	Marlborough, NZ	fresh herbs/creamy lime	\$ 19.99	\$ 18.99	\$ 17.59	\$ 14.79	
32	Prinz Salm "Two Princes"	2019	Riesling (dry)	Germany	lemon/pear/flint/dry	\$ 20.99	\$ 19.94	\$ 18.47	\$ 15.53	
33	Keenan - Spring Mtn	2019	Chardonnay	Napa, CA	apple/baked bread/toasty oak	\$ 39.99	\$ 37.99	\$ 35.19	\$ 29.59	
34	Acoya	2018	Red Blend	Napa, CA	black cherry/dark choc/leather/full body	\$ 16.99	\$ 16.14	\$ 14.95	\$ 12.57	
35	AR Guentota "Old Vine"	2017	Malbec	Argentina	dark berry/baking spice	\$ 19.99	\$ 18.99	\$ 17.59	\$ 14.79	
36	Celestino Pecci Rosso	2016	Montalcino/Sangiovese	Tuscany, IT	ripe plum/hazelnut/full body	\$ 24.99	\$ 23.74	\$ 21.99	\$ 18.49	
37	Berton "The Black Shiraz"	2018	Shiraz	Australia	blueberry/mocha/ripe tannins	\$ 14.99	\$ 14.24	\$ 13.19	\$ 11.09	
38	PARS	2018	Zinfandel	California	licorice/black pepper	\$ 18.99	\$ 18.04	\$ 16.71	\$ 14.05	
39	PARS	2018	Cab. Sauv.	Napa, CA	dark cassis/cedar/medium body	\$ 25.99	\$ 24.69	\$ 22.87	\$ 19.23	



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34	Acoya	2018	Red Blend	Napa, CA	black cherry/dark choc/leather/full body	\$ 16.99	\$ 16.14	\$ 14.95	\$ 12.57	
35	AR Guentota "Old Vine"	2017	Malbec	Argentina	dark berry/baking spice	\$ 19.99	\$ 18.99	\$ 17.59	\$ 14.79	
36	Celestino Pecci Rosso	2016	Montalcino/Sangiovese	Tuscany, IT	ripe plum/hazelnut/full body	\$ 24.99	\$ 23.74	\$ 21.99	\$ 18.49	
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38	PARS	2018	Zinfandel	California	licorice/black pepper	\$ 18.99	\$ 18.04	\$ 16.71	\$ 14.05	
39	PARS	2018	Cab. Sauv.	Napa, CA	dark cassis/cedar/medium body	\$ 25.99	\$ 24.69	\$ 22.87	\$ 19.23	
TABLE 6 - Winebow - Glenn Grossman										
40	Villa Maria "Earth Garden"	2020	Sauv. Blanc	Marlborough, NZ	zesty/fruit driven	\$ 18.99	\$ 18.04	\$ 16.71	\$ 14.05	
41	Crossbam by Paul Hobbs	2019	Chardonnay	Sonoma, CA	pear/wet stone/honeysuckle/creamy	\$ 26.99	\$ 25.64	\$ 23.75	\$ 19.97	
42	Elouan	2020	Rose	Oregon	strawberry/nectarine	\$ 17.99	\$ 17.09	\$ 15.83	\$ 13.31	
43	Belle Glos "Dairyman"	2020	Pinot Noir	Rus. Rvr, Sonoma, CA	cranberry/plum/strawberry/cocoa	\$ 44.99	\$ 42.74	\$ 39.59	\$ 33.29	
44	El Enemigo	2017	Cab. Franc	Argentina	violet/cassis/spice/black pepper	\$ 25.99	\$ 24.69	\$ 22.87	\$ 19.23	
45	Seghesio "Angela's Table"	2019	Zinfandel	California	blueberry/plum/spice	\$ 19.99	\$ 18.99	\$ 17.59	\$ 14.79	
TABLE 7 - Burke Beverage - Bob Schaefer										
46	Domaine Bousquet "Gaia"	2020	Rose	Argentina	Pinot Noir based	\$ 16.99	\$ 16.14	\$ 14.95	\$ 12.57	
47	Conti Speroni	2019	Gavi	Italy	lemon/green apple/medium body	\$ 16.99	\$ 16.14	\$ 14.95	\$ 12.57	
48	Back Bone (by Benguela)	2020	Sauv. Blanc	S. Africa	citrus/mineral/crisp	\$ 15.99	\$ 15.19	\$ 14.07	\$ 11.83	
49	Monte Degli Angeli	2019	Pinot Noir	Piedmont, IT	strawberry/walnut/smoke	\$ 12.99	\$ 12.34	\$ 11.43	\$ 9.61	
50	Luzon Verde	2019	Monastrell	Spain	ripe fruit/floral/mineral	\$ 11.99	\$ 11.39	\$ 10.55	\$ 8.87	
51	Back Bone (by Benguela)	2019	Syrah	S. Africa	soft, rich fruit/medium body	\$ 15.99	\$ 15.19	\$ 14.07	\$ 11.83	
52	Domaine Bousquet "Gaia"	2018	Red Blend	Argentina	Syrah based/good fruit/light tannins	\$ 18.99	\$ 18.04	\$ 16.71	\$ 14.05	
53	Castellani Classico Riserva	2016	Chianti	Tuscany, IT	hazelnut/chewy/medium body	\$ 19.99	\$ 18.99	\$ 17.59	\$ 14.79	
TABLE 8 - Henry Hills										
54	Dom. Sylvain Bailly - Quincy	2019	Sauv. Blanc	France	racy/crisp/citrus	\$ 22.99	\$ 21.84	\$ 20.23	\$ 17.01	
55	Manuel Olivier Chablis	2019	Burgundy - Blanc	Burgundy, FR	full body/classic chard	\$ 37.99	\$ 36.09	\$ 33.43	\$ 28.11	
56	La Ferme Rouge	2018	Red Blend	Morocco	light tasty/Grenache & Cinsault	\$ 19.99	\$ 18.99	\$ 17.59	\$ 14.79	
57	Chat. La Bastide "Tradition"	2018	Red Blend	Corbieres, FR	Grenache-Mourvedre blend/spicy	\$ 16.99	\$ 16.14	\$ 14.95	\$ 12.57	
58	Chat. Rocher-Calou Mt-St-Emilion	2018	Bordeaux - Rouge	Bordeaux, FR	Cab. Franc & Merlot/earthy	\$ 25.99	\$ 24.69	\$ 22.87	\$ 19.23	
59	Chat. Maine d'Arman Cotes de Bourg	2016	Bordeaux - Rouge	Bordeaux, FR	Merlot driven/black currant/leather	\$ 16.99	\$ 16.14	\$ 14.95	\$ 12.57	
TABLE 9 - Lagniappe - Todd Upchurch										
60	Hendry	2019	Albarino	Napa, CA	citrus/apple/white flowers	\$ 26.99	\$ 25.64	\$ 23.75	\$ 19.97	
61	Aslina	2020	Chardonnay	S. Africa	pear/wet stone/white oak	\$ 27.99	\$ 26.59	\$ 24.63	\$ 20.71	
62	Cinquante-Cinq	2018	Merlot	France	plum/spice	\$ 14.99	\$ 14.24	\$ 13.19	\$ 11.09	
63	Norton Ridge	2017	Merlot	California	dark currant/cedar	\$ 19.99	\$ 18.99	\$ 17.59	\$ 14.79	
64	Domaine de l'Enclos Pt Chablis	2019	Burgundy - Blanc	Burgundy, FR	green apple/apricot/honeysuckle	\$ 28.99	\$ 27.54	\$ 25.51	\$ 21.45	
65	Aslina	2019	Cab. Sauv.	S. Africa	structure/full body	\$ 32.99	\$ 31.34	\$ 29.03	\$ 24.41	



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<b>TABLE 10 - Signature - Joe Fabiano</b>										
66	Lanson Pere & Fils Brut	NV	Champagne	France	classic champagne/love it	\$ 42.99	\$ 40.84	\$ 37.83	\$ 31.81	
67	Fontanafredda Gavi di Gavi	2019	Cortese	Italy	lemon/vanilla/apple	\$ 25.99	\$ 24.69	\$ 22.87	\$ 19.23	
68	Macrostie	2014	Pinot Noir	Sonoma, CA	cocoa/figs/beautifully aged	\$ 25.99	\$ 24.69	\$ 22.87	\$ 19.23	
69	Allende	2015	Rioja/Tempranillo	Rioja, Spain	spice/elegant/medium body	\$ 29.99	\$ 28.49	\$ 26.39	\$ 22.19	
70	The Pessimist	2019	Red Blend	Paso Robles, CA	blueberry/blackraspberry	\$ 20.99	\$ 19.94	\$ 18.47	\$ 15.53	
71	Brendel "Coopers Reed"	2019	Cab. Sauv.	Napa, CA	licorice/violet	\$ 39.99	\$ 37.99	\$ 35.19	\$ 29.59	
72	Chateau Mont Redon	2017	Chateaneufdupape Rouge	Rhone, FR	Grenache blend/intense	\$ 55.99	\$ 53.19	\$ 49.27	\$ 41.43	
<b>TABLE 11 - Heritage Wine Cellars - David Sarrett</b>										
73	Hall	2019	Sauv. Blanc	Napa, CA	white flowers/tropical	\$ 20.99	\$ 19.94	\$ 18.47	\$ 15.53	
74	Wait	2018	Chardonnay	Sonoma, CA	lemon/cream/spicy oak	\$ 29.99	\$ 28.49	\$ 26.39	\$ 22.19	
75	Wait	2018	Pinot Noir	Sta Rita Hills, CA	brght fruit/cranberry/grippy tannins	\$ 39.99	\$ 37.99	\$ 35.19	\$ 29.59	
76	Bergstrom - Cumberland Res	2018	Pinot Noir	Willamette Vly, OR	spice/herbaceous/bright fruit	\$ 41.99	\$ 39.89	\$ 36.95	\$ 31.07	
77	Chappellet "Mountain Cuvee"	2019	Red Blend	Napa, CA	currant/clove/toasted oak	\$ 36.99	\$ 35.14	\$ 32.55	\$ 27.37	
78	Hall	2018	Cab. Sauv.	Napa, CA	violet/brambles/cocoa/dusty tannins	\$ 49.99	\$ 47.49	\$ 43.99	\$ 36.99	
79	Baca "Cat's Cradle" Rockpile	2018	Zinfandel	Sonoma, CA	blackberry/licorice	\$ 39.99	\$ 37.99	\$ 35.19	\$ 29.59	
<b>TABLE 12 - Compass Wines - Josh Batson</b>										
80	24 Mozas Tinta de Toro	2019	Tempranillo	Toro, Spain	intense, ripe fruit	\$ 20.99	\$ 19.94	\$ 18.47	\$ 15.53	
81	Cochon "Pape Rocks"	2019	Red Blend	Sonoma, CA	"California" Chateaneufdupape	\$ 32.99	\$ 31.34	\$ 29.03	\$ 24.41	
82	San Fiorenzo Rosso	2017	Spr Tuscan	Bolgheri, Tusc., IT	Merlot/Cab blend	\$ 32.99	\$ 31.34	\$ 29.03	\$ 24.41	
83	The Atom "God Particle"	2020	Cab. Sauv.	California	soft tannins & finish	\$ 15.99	\$ 15.19	\$ 14.07	\$ 11.83	
84	The Lost Chapters Vol. XXI	2017	Merlot	Napa, CA	med body/raspberry/chocolate	\$ 18.99	\$ 18.04	\$ 16.71	\$ 14.05	
85	Mattera "Right Bank"	2016	Red Blend	Napa, CA	juicy cherry/bold structure	\$ 48.99	\$ 46.54	\$ 43.11	\$ 36.25	
<b>TABLE 13 - Heritage Wine Cellars - David Sarrett - "Pinots anyone? Chardonnay?"</b>										
86	Fonseca "Twin Vines"	2020	Vinho Verde	Portugal	citrus/mineral/long finish	\$ 13.99	\$ 13.29	\$ 12.31	\$ 10.35	
87	Presqu'ille	2019	Pinot Noir	Sta Barbara, CA	silky red berry/long finish	\$ 27.99	\$ 26.59	\$ 24.63	\$ 20.71	
88	Areyna	2019	Malbec	Argentina	raspberry/smooth	\$ 17.99	\$ 17.09	\$ 15.83	\$ 13.31	
89	Dom. De la Solitude	2019	Cotes du Rhone Rouge	Rhone, FR	rustic red berry/spice	\$ 18.99	\$ 18.04	\$ 16.71	\$ 14.05	
90	Montesecodo Classico	2018	Chianti	Tuscany, IT	biodynamic/earthy	\$ 29.99	\$ 28.49	\$ 26.39	\$ 22.19	
91	Chat. Gabarre Superieur	2018	Bordeaux - Rouge	Bordeaux, FR	velvety tannins/silky	\$ 19.99	\$ 18.99	\$ 17.59	\$ 14.79	
<b>TABLE 14 - Cream - Kyle Free</b>										
92	Haut Bourg Cotes de Grandlieu	2020	Muscadet	France	floral/lemon/citrus	\$ 14.99	\$ 14.24	\$ 13.19	\$ 11.09	
93	La Spinetta	2019	Vernentino	Italy	savory/floral/aromatic	\$ 18.99	\$ 18.04	\$ 16.71	\$ 14.05	
94	Cirelli Cerasuolo d'Abruzzo	2020	Montepulciano/Sangiovese	Tuscany, IT	deep red/beautiful nose	\$ 21.99	\$ 20.89	\$ 19.35	\$ 16.27	
95	Cortijo	2018	Tempranillo	Rioja, Spain	juicy red fruit/soft tannins	\$ 17.99	\$ 17.09	\$ 15.83	\$ 13.31	
96	Corvidae "Lenore"	2018	Syrah	Columbia Vly, WA	bramble fruit/firm tannins	\$ 18.99	\$ 18.04	\$ 16.71	\$ 14.05	
97	Wonderland Project No. 9	2019	Cab. Sauv.	Napa, CA	black currant/cedar/full body	\$ 42.99	\$ 40.84	\$ 37.83	\$ 31.81	

## CONTACT INFORMATION:

NAME:

E-MAIL:

PHONE: